

REPORTS FOR MANAGEMENT COMMITTEE MEETING

Tuesday 8th October 2019

Treasurer's Report

Income to date is £23,038.42 compared to £24,617.34 at the same date last year

Expenditure is approximately £24,000 compared to £19,399.80 last year.

Balance is currently approximately £16,000.

Indoor bowls has now started so we will be getting a steady supply of income from now to April. Our balances should begin to recover.

(Note there will be a supplementary report later this week)

Treasurer's Supplementary Report

ClubV1 – Software

Adie gave me information on this software, from ClubSystems.com ("The leader in the clubhouse") - apparently used by Palmerston in Fareham.

Investigation shows that it is in use in over 2,000 golf clubs around the world and has significant parts of the program for sorting out playing times, handicaps, organising competitions, selling golf equipment and other golf club functions. In regard to EPOS:

What can it do for your club?

Introducing a loyalty card system enables clubs to increase their standard price at the point of sale, charging non members more, whilst retaining a lower member cost via an automatic discount. The elevated visitor cash price, results in higher bar and/or restaurant revenue. Some clubs find the implementation of a compulsory bar levy also encourages members to make more use of the club's facilities.

As an example, the club can increase revenue by:

- Increasing standard cash bar and/or restaurant prices.
- Introducing a discount for purchases made with prepayment card.
- Choosing to implement a compulsory bar/restaurant levy.
- Forfeiting of unspent money at the end of the year.

Card levies collected through ClubV1 are seamlessly added to the card balance and a multi-purse function allows the club to split bar, restaurant and competition charging. Clubs can offer members a variety of card discount levels based on either membership type or spends/top-ups over a given period.

There is no indication as to how much it costs, but they employ their own software developers. Whilst I can understand the above is useful in relation to a golf club, which in most cases are highly professional organisations, with facilities available and used every day, I am not certain the members of a bowls club with 200 members and a bar open on 50/80 days a year for around four hours a time needs it. The website is worth a look though. **John Dancy**

House Manager

Storage. This is ongoing. on 30th September a meeting was held with Mr Pearce from Cottage Workshops to agree the way forward. This has been agreed by all parties present, and you all have received an email detailing the meeting.

On Saturday 28th September 11 of our members turned up to paint the end of the building. As a result the end, the rear and two sheds had a coat. Luckily the weather was on our side. We now need to get the front done.

The suggestion box is completed and members need to be encouraged to put their thought, ideas and anything else that may be useful in it. They also need to be told that all correspondence will be acknowledged by Dave Reynolds, unless it concerns the building or lockers etc, then Keith Waller will reply. Once we have investigated any problems, they will be brought to the Management Committee to be resolved.

The seats have not been ordered yet as there is no rush. **Keith Waller**

The Green

The Autumn renovation happened last Wednesday, but could not be finished until Thursday, due to the wet weather. Four tons of top dressing and fertiliser were distributed over the green and it can already be seen that the fertiliser has started to work. It was noticed that again towards the end of the season divots started to appear. Again, please make sure you deliver the woods correctly. Practice in the use of the new roller will, hopefully, start in the next few weeks. Finally, thanks to my team for their splendid work throughout the season and beyond. Further volunteers would be appreciated. **Peter Fry**

Bar

The bar continues to do a flourishing trade. This year we have taken just over £5,000 from April until present. This couldn't have happened without the help of the bar staff that give up their time each week during the season and attend all social events to make sure the bar is available. Thank you very much ladies and Bill for your help. **Adie Booth**

Outdoor Match Secretary

The outdoor friendly season 2019 came to an end at home to Alresford on the 9th September. Our programme was to play 20 games, we played a total of 14 games, three were cancelled due to weather conditions. One was cancelled against Lockswood, the other two were against Colden Common and Old Netley Club. The game at Solent Bowls Club was cancelled due to a lack of interest from our club. Fair Oak have cancelled indefinitely due to their club's lack of players.

However, the games that were played were enjoyed by all and visiting clubs were very complimentary about our green and facilities, including the new shelters.

My thanks go to our selection team of Kath Owen and Jenny Armstrong and special thanks go to Chris Batty for producing the team sheets, and not forgetting Janet Locke who is always on hand, helping with teas etc.

A big thank you to all members who played and supported our club, especially the Captains of the day who do a brilliant job.

New members! We look forward to seeing you playing in next season's outdoor friendlies. So if you haven't got a club shirt please don't hesitate to contact Bill Bailey or me.

Finally, the fixtures for the 2020 season have been finalised. **Keith Boys**

Men's Match Secretary

A mixed season, but with some satisfaction. Championship 3 finished in third position, Combination 1 finished bottom and have been relegated, but Combination 4 are champions and will be promoted to Combination 3. Over 40 players took part in the league games. There are still opportunities for new players to take part, and coach John Gray has earmarked two or three new players who would make adequate league bowlers. I hope they can be persuaded to show interest at the beginning of next season by attending the practice games. **Peter Fry**

Ladies' Match Secretary

Another summer completed, a very busy and successful one for the ladies topped off with having District 2 wood singles champion Joy Travers and District 4 wood champion Janet Felgate. Well done to both of these.

We held a ladies afternoon tea and wash up on September 19th, it was open to all ladies but only about 20 ladies attended. We discussed the season and what we would like to do next year. We had slightly too many ladies this year to give everyone who wanted to play regularly a regular game, although there were some weeks when we were searching for players as people were on holiday or unwell. Unless we get some newer players wanting to play league on a Thursday afternoon we will still only be able to put out one triples team. So, ladies, if you want to come and join us we would like to have you as part of our team. Next year we are going to hold a ladies roll up session either Monday afternoon or Tuesday afternoon where all ladies will play together rinks and trips.

The triples team would like to have more continuity with their teams next year so we are going to try three small teams where one will stand down each week.

The position of Ladies' Captain was discussed and nobody present wanted to take this on so would anyone else like this role next year? Please approach me if interested. I also asked if anyone would like to take on my role of Ladies Secretary. If so I would step down to allow them to take it over.

Many thanks to my selection committee for their help during the year. It was felt that it would be beneficial to have 2 selectors from rinks and 2 from triples, so, ladies from triples, please put your names forward at the AGM. Thanks to all the ladies for your support over the summer season. **Chris Brett**

Membership Secretary's report

The current membership is as follows:

Membership type	Number
Honorary life	8
Life	3
Full	162
Indoor	13
Youth	0
Social	17
TOTAL	203

The numbers exclude 2 former indoor members yet to respond, 1 indoor member testing a health issue before deciding whether to renew their indoor membership and 2 former full members deferring decision on renewal until the outdoor season 2020 on health grounds.

Chris Robinson

Publicity Sub-committee

Our Committee met on 3rd October to review its activities and consider the future of the committee. The Club Secretary (Judith Moss) attended this meeting.

Website

Chris Robinson provided some statistics regarding the usage of the website since its inception.

To date there have been in excess of 21K hits which suggests that the Website is proving to be a useful and well used asset to the club. This is great news and even better as there is no cost to the club other than the tireless contribution from Chris ably assisted by Liz Young to maintain and keep its content informative and up to date which is an area where so many other sites fail.

This, however, can only be achieved by the webmaster receiving items for the website in good time before the event and not at the last minute.

A breakdown of the usage of each section on the website indicates that the News and Members Only tabs receive the most hits both in the region of 20%.

Tab usage: About Us: 8% News: 21% Friendlies: 6% Competitions: 13% Leagues: 17% Social: 6%

Calendar: 8% Members Only 20%

The Gallery section under the News Tab portrays a visual record of activities and achievements of club members throughout the year. It was decided that at the end of the year the contents of the Gallery would be transferred to a new tab into which an archive of the clubs activities during that year could be stored for future reference. Chris indicated that she was willing to gather archive material for previous years (where this existed) to bring the history of the Club up to date. This would provide a record of each year's achievements.

The Future of the Publicity Committee

John indicated that he wished to step down as Chairman of the Publicity Committee and felt that with the success of the website perhaps the need for the committee to continue should be considered.

After some discussion it was unanimously agreed to put the following proposition to the Management Committee requesting that the Publicity Sub Committee be disbanded and that future Publicity activity should be handled as follows:-

- (1) Publicity for all events should be posted on the Club's Website with each section's secretary liaising with the club webmaster (currently Chris Robinson or in her absence Liz Young)**

- (2) Where required the Club Secretary will e-mail members to promote club activities.
- (3) External publicity relating to Public Open Day and Coaching Activities to be organised by the Club's coaching staff.
- (4) That a review of the Club's achievements during the Indoor and Outdoor seasons be compiled and published (as in the past) by the Club's correspondent with the local parish magazines (currently John Gray who has agreed to continue in this role).

All of the above can be achieved without the need of committee meetings and reports and we, therefore, request that consideration be given to disband the Publicity Sub Committee with effect from the Club's 2019 AGM.

Members without internet facilities.

Judith expressed a mild concern relating to members who did not have access to the website.

Whilst these are few in number (approx 20) they are reliant on obtaining information via the club's notice boards and word of mouth. Judith mentioned that these members receive letters re AGM and other meetings and suggested that she sought those members' views on how they wished to receive information in the future. It should be noted that no complaints have been received in this respect. **John Gray (Chair Publicity Sub Committee)**